



Applicable on Display, Native, Video and Newsletter campaigns

Not applicable on our packages, Programmatic and Performance (CPC) offer.

Budgets spent in Packages, Programmatic and Performance will be taken into account in the volume discounts, applied on Display, Video, Native and Newsletter

Discount policy

Туре	Spec type	Display & Newsletter	Video	Native	Comment
Welcome		-5,0%	-5,0%	-5,0%	New advertiser or not been present in last 5 years + New product + no Line extensions / only on first 4 weeks of campaign
Loyalty		-5,0%	-5,0%	-5,0%	On the second order within 2 months after the end of first campaign for the advertiser who received welcome discount
Annual Contract		-5,0%	-5,0%	-5,0%	As from > €100.000, until 31/3
Volume	€ 20.000	2,5%	2,5%	2,5%	Gross invoicable €40.000, after all discount
	€ 30.000	5,0%	5,0%	5,0%	
	€ 40.000	10,0%	10,0%	10,0%	
	€ 50.000	15,0%	15,0%	15,0%	
Sector	Culture	-30,0%	n.a.	-10,0%	
	Government/Non profit	-30,0%	-15,0%	-10,0%	
	Humanitarian	-50,0%	-25,0%	-10,0%	not to be combined with other discounts
Top Topical	predictable	-25,0%	0,0%	0,0%	
	unpredictable	-50,0%	0,0%	0,0%	

num spent per campaign: €3.000

Option policy

An option is valid for 28 days. Multiple options can be registered by Roularta Media Group for the same product and we will communicate to the buyer if he/she is first, second, ... in line to buy this product. If an option is about to be validated, the buyers before you have priority and 2 days to confirm the option. Creative solutions: always more priority as classic campaigns (e.g. sponsoring of events)

Signature policy

5 calendar days before start of campaign or 15 calendar days after reception of order form Signature display, newsletter, video Signature native, advertorial 15 calendar days before start of campaign or 15 calendar days after reception of order form

Postponed > 10 days before start campaign $0\%\:\:$ invoiced if campaign is postponed during semester Postponed < 10 days before start campaign 25% invoiced if campaign is postponed during semester Postponed < 5 days before start campaign 50% invoiced if campaign is postponed during semester

Cancelation 3 or 4 weeks before start campaign 20% will be invoiced Cancelation 2 or 3 weeks before start campaign 50% will be invoiced Cancelation 1 or 2 weeks before start campaign 75% will be invoiced Cancelation < 1 week before start campaign 100% will be invoiced

Material delivery / Matrial delivery deadlines

5 working days before start of campaign Not standard Banners (RM) 5 working days before start of campaign 5 working days before start of campaign Emailings Codes made by third parties 5 working days before start of campaign

Not respecting deadlines may result in a loss of guaranteed start date and number of impressions (impressions will be recalculated pro rata the number of campaign days without update of the signed campaign budget.)

Not delivering all the formats on the confirmation will result in a prolongation of the campaign untill all the impressions are delivered.

By a loss of guarantee we suggest following solutions

- 1. Campaign will be prolonged
- 2. Gif/Jpeg-banner will be used to start campaign
- > refusal of one of these solutions will be result in a loss of guarantee

Complaints and underdelivery

- 1. The campaign is not delivered in the agreed campaign period due to the client. Impressions will be recalculated pro rata the number of remaining campaign days without update of the signed campaign budget.
- > Roularta Media Group will do all efforts to start as quickly a possible the campaign.
- 2. The campaign is not delivered in the agreed campaign period due to Roularta Media Group. The undelivered inventory will be extented or planned in agreement with the client
- > In case of refusal, the inventory will be planned within the same calendar year, applied on the products as in the initial reservation.

Brandcitation

 $\label{product} \mbox{Each ad (display, video) must exclusively relate to one brand, trade name, product, service or company.}$

You can exceptionally mention other brands, trade names, products, services or companies in the ad, but this is always on request and with price increase.

Other advertisers are mentioned visually OR audibly Max. 1/6th of spotlength (video)

+15% for 1 or 2 citations

+20% for 3 or more citations (2) Other citations:

Visual, co-branding, ... > on demand

(3) Gamma spots

Products from the same advertiser, from the same sector, with the same brand name > no extra cost

Products from the same advertiser, from different sectors, with the same brand name > 15%, 25%, 30% for resp. 1, 2, 3 or more products from different sectors

These surcharges also apply to the mention of sponsors (of events, fairs, etc.). All applications must be based on a storyboard. If the storyboard is not submitted in time, the maximum surcharge applied.